

Message Text

UNCLASSIFIED

PAGE 01 STATE 189896

53

ORIGIN COME-00

INFO OCT-01 EUR-06 ISO-00 EB-05 RSC-01 /013 R

66619

DRAFTED BY COM/OED/OBOD/OPS:JTHARDISTY

APPROVED BY EB/OCA/REP:LAKLIEFORTH

COM/OED/OBOD/OPS:SSLEON

COM/OED/OBOD:RECOHEN(DIRECTOR)

374/WE:RGALLAGHER

COM/BDC/464:TJJACKSON(INFO)

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P 291553Z AUG 74

FM SECSTATE WASHDC

TO AMCONSUL MILAN PRIORITY

INFO AMEMBASSY ROME PRIORITY

UNCLAS STATE 189896

E.O.11652:NA

TAGS: BEXP IT

SUBJECT: PRODUCT OPPORTUNITY: PRINTING EQUIPMENT

REF: MILAN 1209

1. DOC HAS RECEIVED WORD FROM TWO COMPANIES WHO HAVE EXPRESSED INTEREST IN REQUIREMENT AND WHO WILL BE CONTACTING PROF. MASINI EITHER DIRECTLY OR THROUGH THEIR EUROPEAN REPS. MERGANTHALER HAS LOCAL AGENT IN MILAN (GRAFICA ELETTRONICA SPA) AND KING PRESS, INC. HAS AGENT IN DUSSELDORF (AUTOMATION DUSSELDORF). BOTH FIRMS HAVE INDICATED THAT THEY WILL CABLE THEIR REPS IMMEDIATELY WITH INSTRUCTIONS TO CALL PROF. MASINI.

2. WE HAVE ALSO CONTACTED MGD GRAPHICS (DIV OF ROCKWELL INT'L) AND HARRIS INTERTYPE. BOTH FIRMS HAVE BEEN GIVEN INFO CONTAINED IN REFTEL BUT HAVE NOT INDICATED, SO FAR, THEIR INTEREST. THEY ALSO ARE BEING ENCOURAGED TO CONTACT MASINI ASAP. WILL INFORM POST AS SOON AS WORD IS RECEIVED FROM LATTER TWO COMPANIES. KISSINGER

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 29 AUG 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1974STATE189896
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Document Unique ID: 00
Drafter: JTHARDISTY
Enclosure: n/a
Executive Order: N/A
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Handling Restrictions: n/a
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Reference: MILAN 1209
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Review Authority: martinjw
Review Comment: n/a
Review Content Flags:
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Review Event:
Review Exemptions: n/a
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Review Markings:

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30 JUN 2005

Review Media Identifier:
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Review Withdrawn Fields: n/a
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Type: TE
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